

Arecont Vision® Announces Retirement of Carole Dougan, Vice President North American Sales



Los Angeles, CA (July 8, 2016) – [Arecont Vision®](#), the industry leader in IP-based megapixel camera technology, has announced the retirement of Carole Dougan as Vice President of North American Sales.

“Carole joined Arecont Vision six years ago as our Vice President of Strategic Accounts for the Americas. She did an excellent job building our business with our top distributors and systems integrators based in the USA,” said Scott Schafer, Executive Vice President, Arecont Vision. “When we promoted Carole to Vice President of North American Sales in 2012, she built a strong sales organization that brought many new field sales people into the company that are contributing to our success today and will continue to do so in the future.”

During Ms. Dougan’s tenure with Arecont Vision, the company dramatically grew its business in North America. North American sales are on plan for the first half of 2016, achieving significant year-to-date growth over the same period in the preceding year.

“I leave Arecont Vision feeling very thankful,” said Ms. Dougan. “Being a part of this company has allowed me to grow both professionally and personally, working with an outstanding group of people and offering industry-leading products and support. It is now time for me to play a larger role in the lives of my spouse, my step-children and grandchildren, my family in New York, and my circle of friends.”

Ms. Dougan began working part time at age 14, and while still in school at age 16 she began working full time. Her forty-year career includes over 31 years in the security industry. Ms. Dougan was named *2012 Woman of the Year* in the manufacturer category by the Women’s Security Council. During her tenure, Arecont Vision won significant channel partner awards and industry recognition in North America.

“Carole and I have worked together for 12 years at both Arecont Vision and in previous assignments, and I will miss working with her going forward. She was someone we could always count on,” said Mr. Schafer. “I do know how excited Carole is about the next stage of her life, and that all of us at Arecont Vision wish her the best in the future.”

Arecont Vision has also announced important promotions in the North American Sales organization. Two proven sales directors were promoted to regional vice president positions. Kyle Parker has been promoted to Regional Vice President, North American Sales West. Mr. Parker joined the company as Sales Director, North Central Region in 2013. Chris Sessa has been promoted to Regional Vice President, North America Sales East. Mr. Sessa joined Arecont Vision in 2009 as Sales Director, Eastern Region.

ABOUT ARECONT VISION

Arecont Vision is the leading manufacturer of high-performance megapixel IP cameras. Arecont Vision products are made in the USA. MegaVideo® and SurroundVideo® massively parallel image processing architectures are now in their 5th generation and represent a drastic departure from traditional analog and network camera designs. All-in-one products such as the MegaDome®, MegaView®, MegaBall®, and MicroDome® series provide installer friendly solutions.

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